



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #090121  
Entitled

**Express Courier and Ground Delivery Logistics Services**

The following advertisement was placed July 14, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Express Courier and Ground Delivery Logistics Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 1, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

24/7 Enterprises / Madison Lawrence Ind., LLC	GTA GSM, Ltd.
Admiral Courier Services, Inc.	Hello Cab & Delivery
Anderson Business Consulting, Inc.	MAAN TRANSPORT, LTD
Balwaria Empire PVT, Ltd.	Neptune Security Services, Inc.
Couriers On Demand	Nerve Logistics Company
Coyote Logistics	Prosper Road Logistics, LLC
Custom Courier Co.	Purolator, Inc.
DELIVERY PULLMAN, LLC	QA Consultants
Deluxe Delivery Systems, Inc.	Rapid Medical Logistics, LLC
Diagnostic Support Services	SCS Delivery, Inc.
Dsons Transport, Ltd.	Select Transport Delivery & Hotshot Services
Eagle Raven Global, LLC	Shaker Logistics
Eastcoast-Westcoast Transport, Ltd.	STAT Courier Service, Inc.
Eisan Enterprises Ltd O/A Porto Bello Jobber	The UPS Store

Fastfrate Group	Total Quality Logistics
Frazier-Treadwell, Inc.	Trailer Bridge
General Logistics Systems US, Inc.	U.S. Messenger Logistics Management Group
Gladstein Neandross & Associates	United Parcel Service, Inc.
GLS Logistics Systems Canada, Ltd.	Urban Valley Transport, Ltd.
GOFOR Industries, Inc.	XPO Logistics
GREENE TRANSPORTATION SERVICE	Ziing Final Mile, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 1, 2021, at 4:40:23 pm CT. Proposals were received from the following:

Couriers On Demand  
 Custom Courier Co.  
 DELIVERY PULLMAN, LLC  
 Eisan Enterprises Ltd O/A Porto Bello Jobber  
 Fastfrate Group dba Consolidated Fastfrate, Inc.  
 General Logistics Systems US, Inc. dba GLS US  
 Nerve Logistics Company  
 United Parcel Service, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst  
 Carol Jackson, Procurement Analyst  
 Nick Scholer, Procurement Analyst  
 Beverly Hoemberg, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

United Parcel Service, Inc., is offering a wide range of transportation and related services across the United States. With a variety of package pickup options, and thousands of alternate access or transfer locations, UPS services are convenient and flexible to meet the needs of Sourcewell participating entities. UPS is offering significant discounts from published rates.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #090121 to:

United Parcel Service, Inc. #090121-UPS

The preceding recommendation was approved on October 27, 2021.

DocuSigned by:  
*Greg Grunig*  
7DDDCFEFD8B3D45D...  
Greg Grunig, Procurement Lead Analyst

DocuSigned by:  
*Carol Jackson*  
6EE63AEDED5F46E...  
Carol Jackson, Procurement Analyst

DocuSigned by:  
*Nick Scholer*  
4513A60DCA01467...  
Nick Scholer, Procurement Analyst

DocuSigned by:  
*Beverly Hoemberg*  
36394C13F1E94C7...  
Beverly Hoemberg, Procurement Analyst

**STATEMENT OF COMPLIANCE**

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #090121 for Express Courier and Ground Delivery Logistics Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell’s bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell’s Procurement Policy.

DocuSigned by:  
*Jeremy Schwartz*  
C0FD2A139D06489...  
Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer